



COUNCIL GRANT APPLICATION

Organization Name: Girls Incorporated of Upper Canada	
Date: April 13, 2017	Application Year: 2016
Name of Person Completing the Application: Lori Kidd Velkova	Title of Person Completing Application: Director
Contact Information:	Phone #: (613) 345-3295 x102
	Email: ed@uppercanada.girls-inc.org
	Mailing Address: P.O. Box 791 Brockville, ON K6V 5W1
	P.O. Box 791 1809 Oxford Avenue, Suite 308 Brockville, ON K6V 5W1
Signing Officer's Name: Lori Kidd Velkova	Signature: <i>Lori Kidd Velkova</i>
Other Funding or Reduced Rates Received: (Please check off)	
Community Grant <input checked="" type="checkbox"/>	Reduced Facility Rate <input type="checkbox"/> P.O.P. Funding <input type="checkbox"/> Provincial <input type="checkbox"/>
Please specific any other funding received from other sources: Please see the Summer Program Budget acc	
Funding Applied For: (Please check which type of funding)	
Recreation/Health and Wellness <input type="checkbox"/>	Civic <input type="checkbox"/> Social <input checked="" type="checkbox"/>

ATTACHMENTS: The following items must be attached.

- Budget – showing all revenues and expenditures.
- Business Plan – in the business plan please include a description on how this application benefits the

Please Submit Application to: mkirkby@gananoque.ca; or Town of Gananoque, 30 King St E., PO Box 100, G;
Please direct questions to: Melanie Kirkby at 613-382-2149 Ext. 1124; or mkirkby@gananoque.ca

FOR TOWN USE ONLY:
Circulated to Management Team: Yes _____ No _____
Attach any comments before adding to the Council Agenda – Date of Council Meeting _____



Inspiring all girls to be
strong, smart, and bold

Town of Gananoque Community Grants Program 2017

April 13, 2017

- C1. a) Financial Statements for the past 2 years accompany this document
- b) An Operating Budget for the Funding Request as well as a Budget for 2017 accompany this document.
- c) A List of Current Board Members accompanies this document.
- C2. As per my knowledge, we have not previously received financial support from the Town of Gananoque. I am the Interim Executive Director and my electronic and paper-file digging turn up nothing but I could be wrong.
- C3. Please see the accompanying Budget 2017.
- C4. Please see the Gan Council Grant Application-A document accompanying this document.

Organization's Name: Girls Inc. of Upper Canada

Interim Executive Director: Lori Kidd Velkova Board Chair: JoAnne Sytsma

Number Town Members: 56 Number of Other Members: 1,277

Membership Fee: \$150 for 1 Week of Summer Programming

Funding Amount Requested: \$ 2,675.00

Girls Incorporated of Upper Canada (Girls Inc.) inspires all girls to be strong, smart, and bold by providing programs that promote their emotional, physical and social well-being. We are the leading provider of gender specific programming for girls 6-18 years throughout the communities of Leeds & Grenville. We are dedicated to providing long-term, prevention based education to girls in our communities and support, awareness, and education for their families.

Girls Inc. was founded in 1979, and is an affiliate of the international Girls Incorporated network. We provide evidence-based, curriculum driven, in-school and community-based programming for all girls between the ages of 6-18 in Leeds & Grenville. These programs focus on self-reliance and life skills, violence prevention and substance use prevention, relational aggression and bullying, media and economic literacy and leadership development in a safe, girls-only environment. Girls learn how to lead healthy and physically active lives, navigate media messages, and make the bold choice to say "no" to risky and dangerous activities. Girls Inc. programming puts the tools for empowerment in girls' hands and encourages them to get messy and take healthy risks to master physical, intellectual and emotional

challenges. Girls Inc. reinforces girls' belief in themselves and their strengths so that they can consider non-traditional careers and a future worth striving for.

1. Project Description

For the first time ever, we are offering our life-changing programs as a full week summer camp at three locations within the Leeds-Grenville area. The curriculum will have facets of all our innovative programming rolled into a week of fun; science, technology, engineering & math (STEM) education; interactive projects; leadership skills; as well as physical activities for girls aged 6-13.

2. Benefits for the Town of Gananoque

This camp will give parents a better option for a full-week of Girls Inc. programming than we offered in the past. Last year our summer programming entailed only 2 full days of STEM education and engineering activities, which may have required parents to find alternative childcare for the other 3 days in the week. The year before that, we offered 2 half days of STEM education and engineering activities with the similar logistic issues for the parents to solve. Girls Inc. has listened to our girls and their parents and combined our workshop and programming curriculum to offer a full week so that we can more fully inspire the girls of Gananoque to be strong, smart & bold! Research shows that long-term, sustained education and awareness offering a bright future and opportunities leads to positive changes in behaviour and self-esteem. Teachers report that after Girls Inc. programming, girls are more apt to use their voice and to be more confident in their decision making. Parents report that their girls show an increase amount of positive responses and they become more physically active.

3. Please see the Girls Inc. Summer Program Weekly Budget document accompanying this document.

4. Fundraising Activities for 2017

To date we have received confirmation of grants from United Way of Leeds-Grenville, Ross McNeil Foundation, Walmart Community Foundation and the Municipality of North Grenville totalling \$43,250. Those monies are not summer specific. As per our 2017 Budget, we raise money all year-long to cover our costs as much as possible during the school year so that we can make Program Fees free or very discounted. For our Summer Programming we have received a Canada Summer Student Grant to hire two students. We are waiting on confirmation from the Carolyn Sifton Foundation for \$10,000. We will also host at least two Barbeques to help pay for incidentals accrued during summer programming.

5. Community Notification

If we receive this grant, Girls Inc. will share the news of receiving the Community Grant on our Facebook, Twitter and Website pages noting that the summer camp available in Gananoque is generously supported by the Town of Gananoque. We will also create a laminated sign with the Town's logo of choice showing all participants and parents that the program has received generous support from the Town of Gananoque.

6. Organization Effect of not Receiving Funds

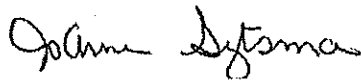
Girls Inc. offers most of our programming below cost because we feel that there should be no barriers to this influential and innovative education. Where possible, we reduce or remove fees so that there are no financial barriers. We follow an outreach model so that we can bring the programming to communities throughout Leeds & Grenville so that no family needs to travel very far to access our dynamic workshops. We offer transportation to girls who do not have a way to get to programming and we offer a very streamlined registration process so that girls who need the programming the most, as well as their parents, are not stressed by long forms or unnecessary processes. To cover these costs, we continue fundraising throughout the year.

7. Program Evaluation

Girls Inc. evaluates each program we complete. Camp participants will be asked to complete an age-appropriate evaluation (Summer Evaluation uses pictures and simple words) to ensure that our participants enjoy all aspects of our programming. The staff meet weekly to discuss and improve the programming throughout the summer.



Interim Executive Director



Board Chair

**Girls Inc. Operation SMART Summer 2017
Weekly Budget - Gananoque**

REVENUE	STATUS	BUDGET
United Way	Confirmed	\$730.77
Wage Subsidies	Confirmed	\$901.82
Foundation Grants	Pending	\$909.09
Program Fees	Pending	\$3,150.00
Municipal Grant		
Town of Gananoque Funding Request	Pending	\$2,600.00
TOTAL REVENUE		\$8,291.68

EXPENSE		IN-KIND	CASH
Project Expenses			
Program Facilitation		\$2,167.60	
Science related materials			\$500.00
Consumable supplies			\$150.00
Snack program			\$375.00
Subsidy program			\$1,350.00
Transportation for girls (6% participants)			\$300.00
Program Travel	\$0.40/km	\$300.00	
Administration			
Summer Student Training		\$568.05	
Office Supplies and Expenses (rent, etc.)		\$1,200.00	
Administration Staff		\$470.00	
Accounting and Banking		\$183.00	
Insurance		\$197.00	
Membership Fees - Girls Inc. National		\$507.69	
Marketing and Promotion		\$25.00	
TOTAL EXPENSE		\$5,618.34	\$2,675.00

NET REVENUE **-\$1.66**

Program entails 5 full days of STEM education, interactive projects, leadership skills, and physical activities for girls aged 6-13

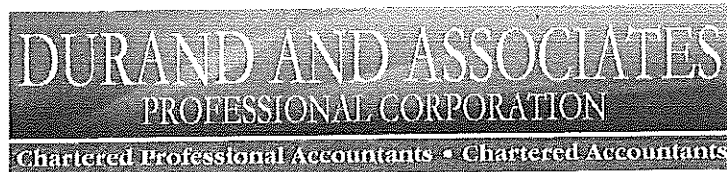
GIRLS INCORPORATED OF UPPER CANADA

Financial Statements

Year ended December 31, 2015

GIRLS INCORPORATED OF UPPER CANADA
Year ended December 31, 2015

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Independent Auditor's Report

To the Members of
Girls Incorporated of Upper Canada
Brockville, Ontario

Report on the Financial Statements

We have audited the accompanying financial statements of Girls Incorporated of Upper Canada, which comprise the balance sheet as at December 31, 2015, and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Matters

In common with many charitable and non-profit organizations, the organization derives revenue from fundraising and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to fundraising and donation revenues, excess of revenue over expenditures, assets and fund balances.

Opinion

In our opinion, except for the effect of adjustments, if any, which we might have determined to be necessary had we been able to satisfy ourselves concerning the completeness of the fundraising and donations referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of Girls Incorporated of Upper Canada as at December 31, 2015 and the results of its operations and the changes in its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Durand and Associates

Prescott, Ontario
May 17, 2016

DURAND AND ASSOCIATES
PROFESSIONAL CORPORATION

GIRLS INCORPORATED OF UPPER CANADA

Balance Sheet

December 31, 2015, with comparative figures for December 31, 2014

	2015	2014
Assets		
Current assets:		
Cash (note 2)	\$ 24,490	\$ 9,236
Investments	26,304	15,137
Accounts receivable	10,764	19,228
Prepaid expenses	887	2,102
	<u>\$ 62,445</u>	<u>\$ 45,703</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 16,794	\$ 19,703
Source deductions payable	7,495	8,757
Deferred contributions	10,009	6,670
	<u>34,298</u>	<u>35,130</u>
Net assets:		
Net assets internally restricted (note 5) (page 6)	15,000	10,000
Unrestricted net assets	13,147	573
	<u>28,147</u>	<u>10,573</u>
	<u>\$ 62,445</u>	<u>\$ 45,703</u>

Approved by the Board:

_____ Director

_____ Director

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Statement of Operations

Year ended December 31, 2015, with comparative figures for 2014

	2015	2014
Revenues:		
United Way	\$ 38,000	\$ 38,000
Donations	35,271	26,093
Fundraising - Nevada tickets - schedule 1	29,801	42,510
Fundraising - schedule 2A	61,566	53,398
Wage subsidy	4,488	8,146
Trillium grant	39,266	30,734
Miscellaneous grants	36,624	2,150
Program fees	9,435	7,504
Interest	230	247
	254,681	208,782
Expenditures:		
Dues and fees	3,080	3,080
Fundraising - Nevada tickets - schedule 1	17,433	22,562
Fundraising - schedule 2B	15,572	13,155
Fund development costs	632	630
Initiatives	14,888	11,935
Insurance	2,301	2,301
Office	2,953	2,905
Professional fees	2,647	2,469
Programs and activities	13,528	4,926
Publicity and recruitment	612	212
Rent	9,895	9,895
Salaries and benefits	151,743	132,569
Telephone	1,823	2,053
	237,107	208,692
Excess of revenues over expenditures	\$ 17,574	\$ 90

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Schedules to Statement of Operations

Year ended December 31, 2015, with comparative figures for 2014

	Brockville	Kemptville	2015	2014
Schedule 1 - Nevada Tickets				
Sales	\$ 13,484	\$ 16,317	\$ 29,801	\$ 42,510
Cost of sales	8,016	9,417	17,433	22,562
Gross margin	\$ 5,468	\$ 6,900	\$ 12,368	\$ 19,948
Gross margin %	40.6 %	42.3 %	41.5 %	46.9 %

	2015	2014
Schedule 2A: Fundraising Revenues		
Women of the year	\$ 10,928	\$ 7,869
Golf tournament	15,270	16,300
Hockey tournament	24,526	26,315
Miscellaneous events	10,842	2,914
	\$ 61,566	\$ 53,398

	2015	2014
Schedule 2B: Fundraising Expenditures		
Women of the year	\$ 771	\$ 615
Golf tournament	5,035	4,677
Hockey tournament	7,989	7,554
Miscellaneous events	1,777	309
	\$ 15,572	\$ 13,155

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Statement of Changes in Net Assets

Year ended December 31, 2015, with comparative figures for 2014

	Restricted	Unrestricted	2015	2014
Net assets, beginning of the year	\$ 10,000	\$ 573	\$ 10,573	\$ 10,483
Excess of revenues over expenditures	-	17,574	17,574	90
Transfer of net assets	5,000	(5,000)	-	-
Net assets, end of the year	\$ 15,000	\$ 13,147	\$ 28,147	\$ 10,573

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Statement of Cash Flows

Year ended December 31, 2015, with comparative figures for 2014

	2015	2014
Cash provided by (used in):		
Operations:		
Cash receipts	\$ 266,484	\$ 210,686
Cash paid to suppliers and employees	(240,063)	(194,545)
	26,421	16,141
Investing:		
Purchase of short-term investments	(11,167)	(9,524)
Increase in cash	15,254	6,617
Cash - beginning of the year	9,236	2,619
Cash - end of the year (note 2)	\$ 24,490	\$ 9,236

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Notes to Financial Statements

Year ended December 31, 2015

Purpose of the organization:

Girls Incorporated of Upper Canada inspires all girls to be strong, smart, and bold through age-appropriate group programs for 6-18 year olds. Grounded in research, tested in the field, and delivered by trained facilitators, their award-winning programs address peer pressure, health and relationships, media literacy, substance use prevention, economic literacy and violence prevention. Girls Incorporated of Upper Canada is incorporated under the Ontario Corporation Act as a not-for-profit organization and is a registered charity under the Income Tax Act.

1. Significant accounting policies:**(a) Basis of presentation:**

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations.

(b) Cash and cash equivalents:

Cash is defined as cash on hand, cash on deposit, and short-term deposits with maturity dates of less than 90 days, net of cheques issued and outstanding at the reporting date.

(c) Investments:

Investments are recorded at fair market value.

(d) Capital assets:

Capital assets are expensed in the year purchased.

(e) Revenue recognition:

Girls Inc. follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Restricted investment income is recognized as revenue in the year in which the related expenses are incurred. Unrestricted investment income is recognized as revenue when earned.

(f) Use of estimates:

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the year. Actual results could differ from management's best estimates as additional information becomes available in the future.

GIRLS INCORPORATED OF UPPER CANADA

Notes to Financial Statements

Year ended December 31, 2015

1. Significant accounting policies (continued):**(g) Contributed services:**

Volunteers contribute numerous hours per year to assist Girls Inc. in carrying out its service delivery activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

2. Cash:

	2015		2014
Cash on hand	\$ 203	\$	200
Operating accounts	4,491		7,898
Nevada accounts	19,796		1,138
	\$ 24,490	\$	9,236

3. Commitments:

Prior to the year end the Corporation entered into an agreement to rent premises at 1809 Oxford Street Brockville at an annual rate of \$896 per month including HST until March 31, 2016.

4. Financial instruments:

The carrying amount of accounts receivable, prepaid expenses, and accounts payable approximates their fair value because of the short-term maturities of these items.

5. Restricted net assets:

The Board of Directors internally restricted \$15,000 as a reserve for any future potential contingencies. These internally restricted amounts are not available for other purposes without the approval of the Board of Directors. During 2015 the board of directors transferred \$5,000 of net assets from unrestricted to internally restricted.

GIRLS INCORPORATED OF UPPER CANADA

Financial Statements

Year ended December 31, 2014

GIRLS INCORPORATED OF UPPER CANADA
Year ended December 31, 2014

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Independent Auditor's Report

To the Members of
Girls Incorporated of Upper Canada
Brockville, Ontario

Report on the Financial Statements

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Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Matters

In common with many charitable and non-profit organizations, the organization derives revenue from fundraising and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to fundraising and donation revenues, excess of revenue over expenditures, assets and fund balances.

Authorized to Practice Public Accounting by the Institute of Chartered Accountants of Ontario

290 GEORGE ST., P.O. BOX 969, PRESCOTT, ON. K0E 1T0 | TELEPHONE: 613-925-0145 | FAX: 613-925-2790

website: www.durandcaners.com

Opinion

In our opinion, except for the effect of adjustments, if any, which we might have determined to be necessary had we been able to satisfy ourselves concerning the completeness of the fundraising and donations referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of Girls Incorporated of Upper Canada as at December 31, 2014 and the results of its operations and the changes in its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Durand and Associates

Prescott, Ontario
May 19, 2015

DURAND AND ASSOCIATES
PROFESSIONAL CORPORATION

GIRLS INCORPORATED OF UPPER CANADA

Balance Sheet

December 31, 2014, with comparative figures for December 31, 2013

	2014	2013
Assets		
Current assets:		
Cash (note 2)	\$ 9,236	\$ 2,619
Investments	15,137	5,613
Accounts receivable	19,228	15,266
Prepaid expenses	2,102	2,753
	<u>\$ 45,703</u>	<u>\$ 26,251</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 19,700	\$ 12,851
Source deductions payable	8,757	2,107
Deferred revenue	6,670	804
	<u>35,127</u>	<u>15,762</u>
Net assets:		
Net assets internally restricted (note 5) (page 6)	10,000	20,000
Unrestricted net assets	576	(9,511)
	<u>10,576</u>	<u>10,489</u>
	<u>\$ 45,703</u>	<u>\$ 26,251</u>

Approved by the Board:

Director_____
Director

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Statement of Operations

Year ended December 31, 2014, with comparative figures for 2013

	2014	2013
Revenues:		
United Way	\$ 38,000	\$ 38,000
Donations	26,093	25,969
Fundraising - Nevada tickets - schedule 1	42,510	30,550
Fundraising - schedule 2A	53,398	48,948
Wage subsidy	8,146	24,012
Trillium grant	30,734	-
Miscellaneous grants	2,150	12,350
Program fees	7,504	22,445
Interest	247	221
	<u>208,782</u>	<u>202,495</u>
Expenditures:		
Dues and fees	3,080	213
Fundraising - Nevada tickets - schedule 1	22,562	17,323
Fundraising - schedule 2B	13,155	13,686
Fund development costs	630	243
Furniture and equipment	-	112
Initiatives	11,935	-
Insurance	2,301	2,321
Office	2,908	2,135
Professional fees	2,469	2,469
Programs and activities	4,926	21,407
Publicity and recruitment	212	960
Rent	9,895	9,895
Salaries and benefits	132,569	138,650
Telephone	2,053	1,837
	<u>208,695</u>	<u>211,251</u>
Excess (deficiency) of revenues over expenditures	<u>\$ 87</u>	<u>\$ (8,756)</u>

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Schedules to Statement of Operations

Year ended December 31, 2014, with comparative figures for 2013

	Brockville	Kemptville	2014	2013
Schedule 1 - Nevada Tickets				
Sales	\$ 25,297	\$ 17,213	\$ 42,510	\$ 30,550
Cost of sales	12,776	9,786	22,562	17,323
Gross margin	\$ 12,521	\$ 7,427	\$ 19,948	\$ 13,227
Gross margin %	49.5 %	43.1 %	46.9 %	43.3 %

	2014	2013
Schedule 2A: Fundraising Revenues		
Garden party	\$ -	\$ 4,810
Women of the year	7,869	3,649
Golf tournament	16,300	18,353
Hockey tournament	26,315	20,027
Miscellaneous events	2,914	2,109
	\$ 53,398	\$ 48,948

	2014	2013
Schedule 2B: Fundraising Expenditures		
Garden party	\$ -	\$ 924
Women of the year	615	378
Golf tournament	4,677	6,447
Hockey tournament	7,554	5,555
Miscellaneous events	309	382
	\$ 13,155	\$ 13,686

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Statement of Changes in Net Assets

Year ended December 31, 2014, with comparative figures for 2013

	Restricted	Unrestricted	2014	2013
Net assets, beginning of the year	\$ 20,000	\$ (9,511)	\$ 10,489	\$ 19,242
Excess (deficiency) of revenue over expenditures	-	87	87	(8,756)
Transfer of net assets	(10,000)	10,000	-	-
Net assets, end of the year	\$ 10,000	\$ 576	\$ 10,576	\$ 10,486

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Statement of Cash Flows

Year ended December 31, 2014, with comparative figures for 2013

	2014	2013
Cash provided by (used in):		
Operations:		
Cash receipts	\$ 210,686	\$ 173,060
Cash paid to suppliers and employees	(194,545)	(220,972)
	16,141	(47,912)
Investing:		
Redemption (purchase) of short-term investments	(9,524)	28,111
Increase (decrease) in cash	6,617	(19,801)
Cash - beginning of the year	2,619	22,420
Cash - end of the year (note 2)	\$ 9,236	\$ 2,619

The accompanying notes are an integral part of these financial statements.

GIRLS INCORPORATED OF UPPER CANADA

Notes to Financial Statements

Year ended December 31, 2014

Purpose of the organization:

Girls Incorporated of Upper Canada inspires all girls to be strong, smart, and bold through age-appropriate group programs for 6-18 year olds. Grounded in research, tested in the field, and delivered by trained facilitators, their award-winning programs address peer pressure, health and relationships, media literacy, substance use prevention, economic literacy and violence prevention. Girls Incorporated of Upper Canada is incorporated under the Ontario Corporation Act as a not-for-profit organization and is a registered charity under the Income Tax Act.

1. Significant accounting policies:**(a) Basis of presentation:**

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations.

(b) Cash and cash equivalents:

Cash is defined as cash on hand, cash on deposit, and short-term deposits with maturity dates of less than 90 days, net of cheques issued and outstanding at the reporting date.

(c) Investments:

Investments are recorded at fair market value.

(d) Capital assets:

Capital assets are expensed in the year purchased.

(e) Revenue recognition:

Girls Inc. follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Restricted investment income is recognized as revenue in the year in which the related expenses are incurred. Unrestricted investment income is recognized as revenue when earned.

(f) Use of estimates:

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the year. Actual results could differ from management's best estimates as additional information becomes available in the future.

GIRLS INCORPORATED OF UPPER CANADA

Notes to Financial Statements

Year ended December 31, 2014

1. Significant accounting policies (continued):**(g) Contributed services:**

Volunteers contribute numerous hours per year to assist Girls Inc. in carrying out its service delivery activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

2. Cash (bank indebtedness):

	2014	2013
Cash on hand	\$ 200	\$ 39
Operating accounts	7,898	(271)
Nevada accounts	1,138	2,851
	\$ 9,236	\$ 2,619

3. Commitments:

Prior to the year end the Corporation entered into an agreement to rent premises at 1809 Oxford Street Brockville at an annual rate of \$10,758 including HST until March 31, 2016.

4. Financial instruments:

The carrying amount of accounts receivable, prepaid expenses, and accounts payable approximates their fair value because of the short-term maturities of these items.

5. Restricted net assets:

The Board of Directors internally restricted \$10,000 as a reserve for any future potential contingencies. These internally restricted amounts are not available for other purposes without the approval of the Board of Directors. During 2014 the board of directors transferred \$10,000 of net assets from internally restricted to unrestricted.

Girls Inc. of Upper Canada 2017 Budget

REVENUE	2017 Budget	2016 Actuals	2016 reforecast summer	2016 BUDGET
Grants				
Other Grants	\$ 35,000.00	\$ 31,355.00	\$ 40,000.00	\$ 40,000.00
Wage Subsidies	\$ 9,576.00	\$ 11,813.31	\$ 8,846.00	\$ 3,500.00
United Way	\$ 38,000.00	\$ 38,000.00	\$ 38,000.00	\$ 50,000.00
Health Canada Grant/ OTF	\$ -		\$ -	\$ -
Program Funds				
Program Fees Collected	\$ 9,000.00	\$ 8,435.00	\$ 9,000.00	\$ 9,000.00
Membership	\$ -		\$ -	\$ -
Administration Fees - 3rd Party Agencies	\$ -		\$ -	\$ -
Donations				
Personal Donations	\$ 23,000.00	\$ 19,361.43	\$ 20,000.00	\$ 20,000.00
Corporate Donations	\$ 5,000.00	\$ 2,800.00	\$ 5,000.00	\$ 5,000.00
Community Donations	\$ 12,000.00	\$ 12,400.87	\$ 10,000.00	\$ 10,000.00
Fund Development				
Nevada Brockville	\$ 25,000.00	\$ 26,206.40	\$ 15,945.00	\$ 15,945.00
Nevada Kemptville	\$ 23,500.00	\$ 23,469.84	\$ 17,932.00	\$ 17,932.00
Golf Tournament	\$ 23,000.00	\$ 21,957.00	\$ 21,892.00	\$ 19,040.00
Garden Party	\$ -	\$ -	\$ -	
Hockey Tournament	\$ 25,250.00	\$ 22,339.05	\$ 21,258.00	\$ 26,000.00
Promotional Items	\$ 1,000.00	\$ 335.00	\$ 500.00	\$ 500.00
Women of the Year Event	\$ 10,000.00	\$ 6,808.00	\$ 9,363.00	\$ 13,000.00
Fundraising Events	\$ 3,500.00	\$ 3,122.45	\$ 2,600.00	\$ 12,000.00
General Revenue				
Interest	\$ 250.00	\$ 61.57	\$ 250.00	\$ 250.00
TOTAL REVENUE	\$ 243,076.00	\$ 228,464.92	\$ 220,586.00	\$ 242,167.00

Girls Inc. of Upper Canada 2017 Budget

EXPENSE	2017 Budget	2016 Actuals	2016 reforecast summer	2016 BUDGET
Fund Development				
Nevada - Brockville	\$ 14,000.00	\$ 14,970.34	\$ 7,673.00	\$ 7,673.00
Nevada - Kemptville	\$ 15,500.00	\$ 13,494.37	\$ 9,807.00	\$ 9,807.00
Golf Tournament	\$ 8,000.00	\$ 7,978.53	\$ 8,086.00	\$ 6,888.00
Fundraising Events	\$ 600.00	\$ 353.82	\$ 250.00	\$ 1,000.00
Hockey Tournament	\$ 9,825.00	\$ 8,852.48	\$ 8,837.00	\$ 8,000.00
Promotional Items	\$ 500.00			\$ 500.00
Woman of the Year Event	\$ 2,000.00	\$ 2,009.67	\$ 1,990.00	\$ 800.00
Fund Development Costs	\$ 600.00	\$ 706.33	\$ 600.00	\$ 500.00
OTF	\$ -	\$ -	\$ -	\$ -
Fund Development SubTotal	\$ 51,025.00	\$ 48,365.54	\$ 37,243.00	\$ 35,168.00
Office				
Brockville Community Foundation	\$ -	\$ -	\$ -	\$ -
Accountant Fees	\$ 2,600.00	\$ 2,806.38	\$ 2,600.00	\$ 2,600.00
Furniture and Equipment	\$ 800.00		\$ -	\$ 800.00
Insurance	\$ 2,400.00	\$ 2,376.00	\$ 2,376.00	\$ 2,300.00
Membership Fees	\$ 3,630.00	\$ 3,180.00	\$ 3,180.00	\$ 3,180.00
Rent	\$ 12,500.00	\$ 11,267.08	\$ 10,869.00	\$ 9,895.00
Bank Service Charge	\$ 350.00	\$ 367.29	\$ 350.00	\$ 500.00
Credit Card Fees	\$ 600.00	\$ 628.54	\$ 550.00	\$ 500.00
Office Expenses	\$ 900.00	\$ 1,775.07	\$ 900.00	\$ 1,000.00
Postage	\$ 400.00	\$ 380.30	\$ 400.00	\$ 400.00
Telephone & Internet	\$ 2,000.00	\$ 2,048.71	\$ 1,900.00	\$ 1,900.00
Office subtotal	\$ 26,180.00	\$ 24,829.37	\$ 23,125.00	\$ 23,075.00
Personnel				
Salaries and benefits	\$ 127,257.46	\$ 143,756.18	\$ 140,720.00	\$ 161,818.32
Salaries - contract	\$ 3,000.00	\$ 3,118.20	\$ 3,000.00	\$ 3,000.00
Summer Student Salary	\$ 11,834.00	\$ 2,258.00		\$ 3,500.00
Professional Development	\$ 6,000.00	\$ 5,314.43	\$ 5,332.00	\$ 3,000.00
Personnel Sub Total	\$ 148,091.46	\$ 154,446.81	\$ 149,052.00	\$171,318.32
Programs and Services				
Mileage and Transportation	\$ 5,500.00	\$ 5,293.84	\$ 4,000.00	\$ 4,000.00
Program Expenses	\$ 7,500.00	\$ 6,874.34	\$ 6,000.00	\$ 7,500.00
Photocopier	\$ 950.00	\$ 957.77	\$ 700.00	\$ 550.00
Program/Services Sub Total	\$ 13,950.00	\$ 13,125.95	\$ 10,700.00	\$ 12,050.00
Marketing and Promotion				
Volunteer & Staff Apprec. and Recruit	\$ 250.00	\$ 269.39	\$ 200.00	\$ 400.00
Advertising	\$ 300.00			\$ 150.00
Miscellaneous Expense	\$ -	\$ -	\$ -	\$ -
Marketing Sub Total	\$ 550.00	\$ 269.39	\$ 200.00	\$ 550.00
TOTAL EXPENSE	\$ 239,796.46	\$ 241,037.06	\$ 220,320.00	\$ 242,161.32

NET REVENUE \$ 3,279.54 -\$ 10,314.14 \$ 266.00 \$ 5.68



Board of Directors – Jan 2017

Position	First Name	Last Name	Address	City	PC	Telephone Home	Cell	Fax	Work Place (W)	EXT
Chair	JoAnne	Sytsma	66 Rockfield Rd.	Mallorytown	K0E 1R0	(613) 659-3842	(613) 349-2111	(613) 345-3308	Dedicated Shunting Services 613-345-5202	
Treasurer	Kristen	Sokolowski	17 Wilmot Young Place	Brockville	K6V 7H5		(613) 246-3556		Procter & Gamble (613) 342-9592	11316
Vice Chair	Jennifer	O'Reilly	5 Belvedere Place	Brockville	K6V 3A5	(613) 342-1509	(613) 213-5014		Eastwood Law Offices (613) 341-9111	
Director	Mezaun	Hodge	326 Froom Road P.O. Box 446	Cardinal	K0E 1E0	(613) 657-1660	(613) 803-1637		United Counties (613) 342-3840	4013

Staff - Jan 2017

Position	First Name	Last Name	Address	City	PC	Telephone	Work
Executive Director (Mat Leave – Sept 1,16)	Lesley	Hubbard	7436 County Road 21	Spencerville	K0E 1X0	(613)926-9078 h (613) 802-9595 (c)	
Interim Executive Director	Lori	Kidd Velkova	1338 Eden Grove Road	Lansdowne	K0E 1L0	(613) 659-4439 (h) (613)985-5511 (c)	(613)345-3295
Program Coordinator	Bev	Heuving	107 La Rue Mills Road	Mallorytown	K0E 1R0	(613) 923-2008(h) (613) 483-6254 (c)	(613)345-3295
Office & Event Coordinator	Kelly	Cole	107 Pearl St E	Brockville	K6V 1R1	(613) 816-9466 (c)	(613)345-3295
Program Support (part-time)	Jesse	McMahon		Spencerville	K0E 1X0		